

Hanse - 588

£ 362,539

📍 Kaštela, Croatia



Croatia Yachting d.o.o.

<http://www.croatia-yachting-charter.com/>

00385 (0)91 332

3320

- 2018
- 17.2 m/56 ft

The offer is valid for joining the Hanse World Charter Management Program. Standard equipment as per standard specification. All options and extras are listed below:

Diesel engine with approx. 110 hp, sail drive, 3 blade folding propeller, A2, B3, C2, D2, E2 layout option. B&G navigation package, Cruising package, Comfort package, Saloon table electrically lowerable with cushions, convertible into double berth Worktop in galley - 'Corian' Vanilla, Furniture – French Oak, Floorboard – Delight Oak, Upholstery - Monte Carlo – Chocolate, Sun bed cushions on coach roof (color selection) – Dark Grey, Teak on bathing platform, helmsmen seats, side deck and coach roof, 2 cockpit tables, stainless steel with teak tops, electrically lowerable into sunbed incl. Upholstery, 2 LEWMAR 65 EST EVO electrical halyard winches, Davits, telescopic, 2 helmsman seats, foldable, Mast, anodized aluminum with manual in-mast furling system, Bimini with stainless steel stake, Sprayhood, Generator 10000i, 8,0 kW / 0 - 9,0 kVA incl. maintenance kit, Air conditioning, 40.000 BTU, 4 units: 2 saloon, fwd cabin, aft cabin, Additional freezer in saloon, Radio (CD/MP3/USB) player with saloon and cockpit speakers, Coffee machine(230 V), Quick chain counter and anchor windlass control unit, LCD TV 32" on fwd bulkhead + Glomex antenna, Lazy bag with lazy jacks, JABSCO electrical toilet pumps, sea water flush, Folding passarelle Antifouling, Charter equipment (deck, safety, bedlinen, galley, navigational...)

HANSE YACHTING WORLD CHARTER MANAGEMENT
THE EASIEST WAY TO YOUR OWN HANSE YACHT!

For all of you seeking for the easiest way to your own Hanse Yacht here is our Hanse Yachting World charter management program that has already been recognized by many satisfied owners. Finally you can become a Hanse owner with minimal investment and enjoy all the benefits and advantages of yacht ownership without taking care of yacht maintenance. As an authorized Hanse Yachts dealer we can offer you the whole range of new and used Hanse yachts on favourable terms.

KEY BENEFITS:

- excellent booking results, with more than 20 weeks per season (fleet average of 21,5 weeks/yacht)
- financial security with insurance against loss of charter income
- high maintenance standards ensure best resale value for your yacht regardless of its age
- special purchase conditions for your yacht
- high-quality aftersales support with prompt processing of claims throughout warranty
- favourable financing conditions through affiliate leasing companies
- transparent cash flow reports through constant insight in income and expenses

HANSE YACHTING WORLD CHARTER MANAGEMENT PROGRAM

If you would like to own a yacht but you are not sure you could finance it, maintain it or you do not have enough available time to use it as much as you would like to, Hanse Yachting World charter management is the best choice for you. Join our charter management program and carelessly enjoy in your dreams coming true.

The program is designed to help you find the easiest way to finance the purchase of the yacht and its maintenance out of charter income while requiring the lowest possible initial investment.

HANSE YACHTING WORLD OWNERSHIP MODEL

Intended for those who are aiming for maximum return on investment and flexibility in their holiday planning. The charter income is shared in 65% – 35% ratio in favour of the investor. The investor purchases the yacht in his name or in the name of his company and is more actively involved in the yacht's business operations. A 30% down payment is sufficient to purchase a yacht while the rest can be financed by leasing. The charter income should cover the leasing annuities and the costs of maintenance, insurance and berth while, depending on the down payment amount, the investor can expect additional profit. This model also offers greater discounts when purchasing a yacht.

DESTINATION

Your new Hanse yacht, once it has entered our Hanse Yachting World Charter Management program, will be based on the Croatian coast, in one of our charter bases in marina Kaštela.

The Croatian coastline features 1185 islands and islets and offers fascinating places to discover. No matter if you are aiming to visit ancient ruins, peaceful bays with crystal clear water to swim in or vibrant and trendy towns, the Croatian coast has it all.

Fascinating nature, a long chain of rugged islands of Croatia's mountainous coast, an abundance of anchorages and a stable climate make Croatia a cruising haven with the perfect sailing conditions. For all those keen on privacy or those who prefer untouched nature Croatia offers Mediterranean wild beauty, warm colours with beautiful light, generous and fragrant vegetation. Its coast alternates cliffs and caves, rocky inlets, fine pebble beaches and majestic bays. Traveling to Croatia is fast and easy, within 2 hours by plane you can reach it from almost any corner of Europe.

USING YOUR YACHT

If you thought that having your yacht in charter management meant that you never get to use it yourself, then think again.

In the Hanse Yachting World Ownership model you can use your yacht as much as you want but we recommend up to 4 weeks of usage per season, including 2 weeks in high season in order for the charter income to cover all your financing, maintenance, berth and other expenses. You can also use your yacht whenever it is not booked for charter.

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